

## Trafalgar releases CostSaver USA

TRAFALGAR has released its 2008 CostSaver USA & Canada program, with tours starting from less than \$AU180 per day.

Tours include the 14 day American West Adventure priced from \$2499pp t/s land only and the new 8 day East Coast USA Highlights & Niagara Falls from \$1625pp.

Full details available at [www.trafalgartours.com.au](http://www.trafalgartours.com.au).

## YHA chief gets gong

THE ceo of YHA NSW, Julian Ledger, has been given the 'Most Outstanding Contribution by an Individual' award for his services to the backpacker industry.

The Australian Tourism Export Council named Ledger as the recipient of the accolade, saying he was the 'logical choice' following his dual role as YHA ceo and as chair of ATEC's backpacker Tourism Advisory Panel which aims to raise awareness of issues facing the backpacker sector.

## Industry Appointments

Welcome to TD's new "Industry Appointments" section, a new regular feature to be published each Thu which has the latest job appointments from across the travel and tourism industry.

If you have just appointed someone to a new a position and would like update the industry email [info@traveldaily.com.au](mailto:info@traveldaily.com.au).

- \* **Virgin Blue/Polynesian Blue Airlines** have appointed Tuillaepa Edmund von Heiderbrandt as BDM for the Pacific Islands.
- \* **Marriott International** has announced Jennifer Brown as the new GM for the Sydney Harbour Marriott Hotel.
- \* Katie Hemann have been appointed as the NRG area leader East of Perth for **Flight Centre Ltd**, replacing Tiffany Forsyth who has taken maternity and long service leave.

- \* **Shangri-La Hotel, The Marina in Cairns** has appointed Mr Bruno Cristol as its new GM.
- \* Tasmanian Chef Luke Stepsys has accepted the role of Chef de Cuisine of fine dining with the **Wrest Point** food and beverage team.
- \* **The Orchard Hotel in Singapore** has announced the appointment of Mr Rene Teuscher as GM.
- \* **Complete Cruise Solutions** has appointed Neryl Huber as the new Victorian District Sales Manager.



## BUSINESS DEVELOPMENT MANAGERS

APT is Australia's premier touring company with offices and operations in all States and overseas in New Zealand, Canada, USA, Europe and UK. We have an enviable reputation for providing excellent products and achieving outstanding customer service.

Due to the huge sales growth APT are experiencing, we are expanding the Sales team and are looking for 2 new and 1 additional roles. We are looking for two **Internal Business Development Managers** that will be based in our Hampton office as well as an **On Road BDM**.

These roles will report to the Victorian Sales Manager and be responsible for growing sales within the territory with a high degree of autonomy to develop strategies to achieve growth targets.

If you have:

- \* Ability to maintain relationships and develop business remotely (ie telephone and electronic communications)
- \* Excellent interpersonal communication skills
- \* Excellent presentation and public speaking competencies
- \* Good understanding of the sales and marketing functions
- \* Ability to analyze information and present meaningful conclusions
- \* Strong computer literacy
- \* High level of organisational skills
- \* Ability to work independently but also work very closely as an integral part of the sales team
- \* Good negotiating ability
- \* Previous sales experience is mandatory

Please send your applications through to [employment@aptouring.com.au](mailto:employment@aptouring.com.au) or by post to:

Human Resources  
475 Hampton Street  
Hampton VIC 3188



Pictured above are Amanda Addison from Toga Hospitality and The Lido Group's very own penguin, Rasa Nishizono, at the firm's recent 'Black and White Res party'.

Lido hosts its Reservations party each year which it claims is the only hospitality industry event exclusively for hotel front office and reservations staff.

The firm said the event was both a 'thank you' and 'getting to know you' night, with around 100 hospitality staff in attendance

and generous prizes donated by the hotel chains and resorts.

## Peregrine adds Mozambique

PEREGRINE Adventures has added Mozambique to its African inventory and its new 2008-9 Africa brochure.

New packages include the 10-day 'Kruger and Coast' tour from \$4005pp t/s ex Johannesburg including accom, game drives, sightseeing and internal flights.

## Win a trip to New Caledonia!



THIS month TD is giving subscribers the chance to win a five day Gourmet Getaway for two people to New Caledonia!

The competition is being sponsored by New Caledonia's international airline, Aircalin, and New Caledonia Tourism.

The winner of the comp will be flown to the cosmopolitan capital of Noumea and enjoy two nights accommodation at the **NC Coral Palms Island Resort** and three nights at the **Ramada Plaza**.

Once there, they'll enjoy a true Gourmet Getaway with three romantic dinners at Noumea's top restaurants.

**To enter the comp we're asking subscribers to name their favourite ever gourmet experience, and describe why they loved it.**

In addition to the main prize to be announced at the end of the month, each week the most original entry received will also win a hamper of French treats including truffles, chocolates and wine!

Entries should be emailed to [newcaledoniacomp@traveldaily.com.au](mailto:newcaledoniacomp@traveldaily.com.au), with full terms and conditions available on our website at [www.traveldaily.com.au](http://www.traveldaily.com.au).

Today's entry was sent in by **Carine Ernest from Corporate Travel Management Group Pty. Ltd.**

*Is there anyone out there that loves food more than me? No way! Just ask my colleagues and I'm sure you'll agree. Big, little, weird, sweet, hot or cold smooth, crunchy, salty or even cheese with mould. Now, my favourite gourmet experience would have to be eating Argentine "Asado" barbeque while drinking their "mate" tea*

*Meat, ribs, sausages and red wine galore this experience had me wanting more, more, more!*

